

Annual Program Review (Annual Update): Real Estate - Division 50 - Career Technical Education - Real Estate

I. Main

Overview

Academic Year 2024 - 2025

Originator Chacko, Vins

Division Division 50 - Career Technical Education

Department Real Estate

Programs

II. Co-Contributors

Questions? Find answers in [CurricUNET User Manual](#).

Contributor

Open the Form Properties to select co-contributors and assign permissions.

III. Annual Update

1. New Goal

Add a 3rd real estate course.

Please describe your status (No more than 200 words)

We have discussed the viability of offering the real estate classes as Credit and Non-Credit (NC) to the students while keeping the class structure the same.

IN PROGRESS

Students who are attending the real estate classes for the singular purpose of being eligible to sit for the State of California's Real Estate exam and license, rather than a degree objective to receive credit in the future by paying the unit cost.

Alignment to Strategic Goal Goal 1: Student Success, Completion, and Transfer - To provide a structured and supportive pathway for students to successfully complete their academic and career goals.

Alignment to SLO or SAO SLO

Describe the connection of Goal to Mission Statement, Strategic Plan and SLO/SAO Results
Mission Statement

Demonstrate competence in the State of California requirements based in real estate law, including limiting bias.

Improve students' understanding of the importance of full disclosure and awareness of implicit bias.

Proposed Activity to Achieve Goal

Highlight how existing professionals handle the above; integrate concerns extracted from professional organizations and the advisory board.

Responsible Party Career Education Division

Timeline to Completion: Semester/Year Fall 2026

How Will You Evaluate Whether You Achieved Your Goal

Curriculum updates and approval.

Additional Comments

Given the dynamic nature of real estate laws that require integration into the curriculum, updated textbooks will be used in the coursework, as well as ongoing examples for clarification.

IV. Resource Requests

Click Add Item to Enter a Resource Request

1. 1. Request Name (short title) 3rd real estate class
2. Request amount 15000
3. Type of Request Personnel
4. Alignment to Goal(s) Add a 3rd real estate course.
5. Is this a one-time or ongoing expense. Ongoing
6. Category of Request (Select all that apply).

- Part-Time Faculty

7. The committee will separate goals with resource requests. Requests will be categorized into two groups: those to be ranked and those not ranked. The requests not ranked include Safety, Compliance, Personnel, and Position. Which of the following best describes your requests?

- Personnel and Position: Requests that involve hiring, staffing, or reclassifying full-time or part-time faculty or staff. These requests are reviewed and approved through a separate process by the Faculty Staffing Committee or the Executive and Leadership Council.

8. Provide a complete description, justification, or rationale for the requested amount.

Describe how it aligns to the selected goal(s) and your responses to the above questions. (300 words)

Providing a 3rd elective estate course (required) will create a full program for students pursuing their real estate license at Gavilan Community College rather than needed to attend the 3rd class elsewhere.

V. Executive Summary

Please provide a brief executive summary regarding program trends and highlights that surfaced in the writing of this report. Summarize, using narrative, your program goals for this year. Your audience will be your Peer Review Team, the program review Committee, President's Cabinet, Dean's Council, ASGC, Academic Senate, Budget Committee and Board of Trustees (300 words or less).

The State of California requires completion of the course to be eligible to sit for the Real Estate licensing exam: Principles of Real Estate (RE160), Real Estate Practices (RE162), and a third, elective real

estate-related course. Currently, only the two required classes are being offered, making the Real Estate coursework incomplete sending the students elsewhere to complete the third course.

VI. Attach Files

If there is any additional information regarding your program that you will like to have uploaded, please attach it here.

Attached File