

**PSYC 52 Peer Counseling**

**Units:** 2.0 **Hours:** 2.0 Lecture  
**Transferable:** CSU

An overview of the principles, skills, and methods used in peer counseling. Course emphasizes using communication skills, goal setting, intervention techniques and evaluation for peer counselors and others. **ADVISORY:** Eligible for English 250 and English 260.

**PSYC 98 Special Topics**

**Units:** .5 TO 3.0 **Hours:** .5 TO 3.0 Lecture  
**Transferable:** CSU

Special topics courses examine current problems or issues of interest to students within a specific discipline area. For topic content information, consult with the appropriate department chairperson. For transfer status, check with a counselor. This course may have the option of a letter grade or pass/no pass.

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**Public Speaking: see Communication Studies**

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**RE 165 Legal Aspects of Real Estate**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

A study of California real estate law, including rights incident to property ownership and management, agency contracts, transfer of interest, liens and their foreclosure, encumbrances, and recent legislation relating to the foregoing. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. **ADVISORY:** Real Estate 160

**RE 166 Property Management**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

A study of techniques and practices in the management of income property from acquisition to disposal. The course will cover neighborhood analysis, rent schedules, rental finance, collections, eviction, maintenance and rehabilitation, tax considerations, depreciation and the pitfalls in the purchase of income property. This course may be used for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

**RE 167 Real Estate Economics**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

An introduction to the causes and effects of value fluctuations in real estate, the nature of land economics and development of residential, commercial, industrial, recreational and special purpose properties. The student will study the principles of capitalism, community growth patterns, taxes, and other related economic concepts. This course may be used for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

**RE 168 Real Estate Escrow**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

This is an introductory course to escrow procedures and title insurance. The course will cover the general facets of escrow, title examination, preliminary report preparation and the factors upon which title insurance is based. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

**RE 190 Occupational Work Experience/Real Estate**

**Units:** 1.0 TO 4.0 **Hours:** 5.0 TO 20.0 Laboratory  
**Transferable:** CSU

Occupational work experience for students who have a job related to their major. A training plan is developed cooperatively between the employer, college and student. (P/NP grading) 75 hours per semester paid work = 1 unit. 60 hours non-paid (volunteer) work per semester = 1 unit. May be taken for a maximum total of 16 units. Minimum 2.00 GPA. **REQUIRED:** Declared vocational major.

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**Skin Care: see COS 220, 221**

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**SOCIOLOGY****SOC 1A Introduction to Sociology**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU, UC; CSU-GE:D0, IGETC:4J; GAV-GE:D2; CAN:SOC2

Analysis of the structure and dynamics of human society focusing on the development of culture, the socialization process, group behavior, social inequality, deviance, sexism, racism, and ageism, major social institutions, and human ecology. Emphasizes contemporary American society. **ADVISORY:** Eligible for English 250 and English 260. C-ID: SOCI 110

**REAL ESTATE****RE 160 Real Estate Principles**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

The fundamental course covering an introduction to the field of real estate. Provides understanding, background and terminology necessary for advanced specialized courses. Will meet requirements for the Real Estate Sales License. This course has the option of a letter grade or pass/no pass. **ADVISORY:** Eligible for English 250, English 260 and Mathematics 205.

**RE 162 Real Estate Practice**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

Introduction to the practice of real estate in California; emphasis on the practical application of listings, selling, advertising, financing, escrow, taxation, and valuation of real estate. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

**RE 163 Real Estate Finance**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

This course covers an analysis of real estate financing transactions in residential, apartment, commercial, and special purpose properties. Various methods of financing properties are emphasized in the course. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

**RE 164 Real Estate Appraisal**

**Units:** 3.0 **Hours:** 3.0 Lecture  
**Transferable:** CSU

An introductory course covering the purpose of appraisals, the appraisal process, and the different approaches, methods and techniques used to estimate the value of various types of property, with a special emphasis on single-family residential properties. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160