

PSYC 3 Child Growth and Development During the School Years**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU, UC; CSU-GE:D9, E, IGETC:4I; GAV-GE:D2

Continuation of the study of child development with emphasis on children from six years of age through adolescence. Includes developmental theories and topics relevant to these ages. This course is also listed as CD 3. This course has the option of a letter grade or pass/no pass. ADVISORY: Eligible for English 250 and English 260; Psychology 2.

PSYC 5 Self-Assessment and Career Development**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU; CSU-GE:E2; GAV-GE:E2

A course designed to assist the student in learning more about personal values, personality, interests, exploration of career choice, and occupational opportunities through the use of various personal assessment instruments. The delivery options for this course include online and self-paced formats. This course is also listed as GUID 1. ADVISORY: Eligible for English 250 and English 260. \$12 fee will be charged for career assessment materials.

PSYC 6 Introduction to Conflict Resolution**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU; CSU-GE:D7; GAV-GE:D2

Introduction to Conflict Resolution introduces students to conflict resolution and mediation. Integrating theory and practice, students will assess core concepts about the causes and resolution of conflict, and will practice communication skills for conflict resolution. Students will examine how ethnicity, gender, and class affect power in conflict situations. They will be able to formulate appropriate conflict resolution strategies, and will develop and practice various basic co-mediation skills. This course has the option of a letter grade or pass/no pass. This course is also listed as AJ 6 and POLS 6 and CMUN 6. ADVISORY: English 250 and English 260.

PSYC 7 Cultural Context of Child and Family in a Diverse Society**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU; CSU-GE:D7; GAV-GE:D2, F

Examines cultural influences on child-rearing practices, family values, and human development. Perspectives from social sciences are used to critique and review theoretical and practical implications of oppression and privilege as they apply to families, schools, and communities, including historical and socio-cultural factors. The processes of socialization and identity development, and the importance of respectful, reciprocal relationships that support and empower families. Self-examination and reflection on issues related to social identity, stereotypes and bias, social and educational access, media and schooling. Also listed as CD 7 and ANTH 9. ADVISORY: Eligible for English 250 and English 260.

PSYC 27 Contemporary Leadership**Units:** 2.0 TO 4.0 **Hours:** 1.5 TO 3.0 Lecture, 1.5 TO 3.0 Laboratory**Transferable:** CSU; GAV-GE:E2

A cross-disciplinary approach to the theory and practice of leadership. Includes effective communication styles including issues related to gender and culture. Class includes topics on ethics, power, and how to run effective meetings including the use of parliamentary procedure. Skills directly applicable to work, personal and college environments. May be repeated for a maximum of 10 units. Also listed as POLS 27. ADVISORY: Eligible for English 250 and English 260.

PSYC 30 Psychology of Interpersonal Communication**Units:** 2.0 **Hours:** 2.0 Lecture**Transferable:** CSU

This course introduces the student to theory, skills and psychological dynamics of communication used in interpersonal relationships. Course content covers a study of verbal and nonverbal communication, listening skills and barriers, conflict resolution, message clarification and the recognition of destructive communication patterns. ADVISORY: Eligible for English 250 and English 260.

PSYC 41 Psychology of Adjustment**Units:** 2.0 **Hours:** 2.0 Lecture**Transferable:** CSU; CSU-GE:E2; GAV-GE:E2

Analysis of personal interactions, process of personal adjustment, frustration and defense mechanisms, assertive behavior, values clarification and the goals of individual behavior. ADVISORY: Eligible for English 250 and English 260.

PSYC 52 Peer Counseling**Units:** 2.0 **Hours:** 2.0 Lecture**Transferable:** CSU

An overview of the principles, skills, and methods used in peer counseling. Course emphasizes using communication skills, goal setting, intervention techniques and evaluation for peer counselors and others. ADVISORY: Eligible for English 250 and English 260.

PSYC 98 Special Topics**Units:** .5 TO 3.0 **Hours:** .5 TO 3.0 Lecture**Transferable:** No

Special topics courses examine current problems or issues of interest to students within a specific discipline area. For topic content information, consult with the appropriate department chairperson. For transfer status, check with a counselor. This course may have the option of a letter grade or pass/no pass.

PSYC 103 Human Relations in Business**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

An introduction to the field of industrial psychology through the study of six modules (nine hours each): Human Behavior at Work, Group Behavior and Leadership, Personal Effectiveness, Personal Development, Business Communications, and Conflict Resolution at Work. This course is also listed as MGMT 103. ADVISORY: Eligible for English 250 and English 260.

Physiology: see Biological Sciences**Public Speaking: see Communication Studies****REAL ESTATE****RE 160 Real Estate Principles****Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

The fundamental course covering an introduction to the field of real estate. Provides understanding, background and terminology necessary for advanced specialized courses. Will meet requirements for the Real Estate Sales License. This course has the option of a letter grade or pass/no pass. ADVISORY: Eligible for English 250, English 260 and Mathematics 205.

RE 162 Real Estate Practice**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

Introduction to the practice of real estate in California; emphasis on the practical application of listings, selling, advertising, financing, escrow, taxation, and valuation of real estate. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. ADVISORY: Real Estate 160

RE 163 Real Estate Finance**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

This course covers an analysis of real estate financing transactions in residential, apartment, commercial, and special purpose properties. Various methods of financing properties are emphasized in the course. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

RE 164 Real Estate Appraisal**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

An introductory course covering the purpose of appraisals, the appraisal process, and the different approaches, methods and techniques used to estimate the value of various types of property, with a special emphasis on single-family residential properties. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

RE 165 Legal Aspects of Real Estate**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

A study of California real estate law, including rights incident to property ownership and management, agency contracts, transfer of interest, liens and their foreclosure, encumbrances, and recent legislation relating to the foregoing. This course meets a requirement for the California Broker's License. This course has the option of a letter grade or pass/no pass. **ADVISORY:** Real Estate 160

RE 166 Property Management**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

A study of techniques and practices in the management of income property from acquisition to disposal. The course will cover neighborhood analysis, rent schedules, rental finance, collections, eviction, maintenance and rehabilitation, tax considerations, depreciation and the pitfalls in the purchase of income property. This course may be used for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

RE 167 Real Estate Economics**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

An introduction to the causes and effects of value fluctuations in real estate, the nature of land economics and development of residential, commercial, industrial, recreational and special purpose properties. The student will study the principles of capitalism, community growth patterns, taxes, and other related economic concepts. This course may be used for the California Broker's License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

RE 168 Real Estate Escrow**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU

This is an introductory course to escrow procedures and title insurance. The course will cover the general facets of escrow, title examination, preliminary report preparation and the factors upon which title insurance is based. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. **ADVISORY:** Real Estate 160

RE 190 Occupational Work Experience/Real Estate**Units:** 1.0 TO 4.0 **Hours:** 5.0 TO 20.0 Laboratory**Transferable:** CSU

College credit for learning experience obtained on the job in accordance with a training plan developed cooperatively between the employer, college and student. 75 hours per semester per unit or 60 hours per semester for unpaid experience. This is a pass/no pass course. May be taken for a maximum of 16 work experience units. **REQUIRED:** Declared vocational major. Concurrent enrollment in seven or more units (including CWE units, except for summer school. For summer school, enrollment in one other class is required). Minimum 2.00 G.P.A.

Skin Care: see COS 220, 221**SOCIAL SCIENCES, GENERAL****SSCI 1 Introduction to the Social Sciences****Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU, UC; CSU-GE:D7, IGETC:4G; GAV-GE:D2

A broad introduction to key terms, concepts, principles, and unifying frameworks found in the major social science disciplines. Cultivation of research, reasoning, writing, and problem-solving/critical analysis germane to social science and with a particular focus on student life experience.

SSCI 270A Introduction to the Social Sciences**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** No; GAV-GE:A3

An introduction to key concepts, principles, frameworks and issues in the major social science disciplines of history, economics, and political science for students wishing to get a broad overview. Development of research, reasoning, writing, topical reading, and critical analytical skills germane to politics, economics, and social change will be emphasized so students will build skills to evaluate contemporary policies and practices of governments, groups, and individuals. This course has the option of a letter grade or pass/no pass. **PREREQUISITE:** Completion of English 420 with a grade of 'C' or better or Assessment recommendation. **ADVISORY:** Eligible for English 250.

SSCI 270B Introduction to the Social Sciences**Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** No; GAV-GE:A3

An introduction to key concepts, principles, frameworks and issues in the major social science disciplines of psychology, sociology, and anthropology for students wishing to get a broad overview. Development of techniques and practice in research, reasoning, writing, topical reading, and critical analytical skills germane to the understanding of individuals, groups, and societies will be emphasized so students will build skills to think critically about contemporary policies and practices of groups, societies, and governments. This course has the option of a letter grade or pass/no pass. **PREREQUISITE:** Completion of English 420 with a grade of 'C' or better or Assessment recommendation. **ADVISORY:** Eligible for English 250.

SSCI 410A Themes in Social Science: Introduction to History**Units:** 1.0 **Hours:** 1.0 Lecture**Transferable:** No

This course serves as an introduction to history. It will focus on a selected theme such as immigrant experience, slavery, U.S. Constitution, or Native American experience, among many other possible themes, in order to introduce students with key terms, concepts, principles, and unifying frameworks found in history. This course will also cultivate research, reasoning, writing, and critical analysis relevant to the social sciences. This course has the option of a letter grade or pass/no pass.

SOCIOLOGY**SOC 1A Introduction to Sociology****Units:** 3.0 **Hours:** 3.0 Lecture**Transferable:** CSU, UC; CSU-GE:D0, IGETC:4J; GAV-GE:D2; CAN:SOC2

Analysis of the structure and dynamics of human society focusing on the development of culture, the socialization process, group behavior, social inequality, deviance, sexism, racism, and ageism, major social institutions, and human ecology. Emphasizes contemporary American society. **ADVISORY:** Eligible for English 250 and English 260.