Virtual Healthcare delivered with Exceptional care
WellVia at a Glance

Providing students access to a Board-Certified Physician and/or Behavioral Health Counselor virtually anytime, anywhere.
WellVia Telemedicine

70% of Primary Care visits can be treated utilizing telemedicine
40% of Urgent Care doctor visits can be treated utilizing telemedicine
80% of ER visits occur because there are no other options

<table>
<thead>
<tr>
<th>Common Conditions Treated</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓ Common Cold</td>
</tr>
<tr>
<td>✓ Allergies</td>
</tr>
<tr>
<td>✓ Acid Reflux</td>
</tr>
<tr>
<td>✓ Asthma</td>
</tr>
<tr>
<td>✓ Bronchitis</td>
</tr>
<tr>
<td>✓ Constipation</td>
</tr>
<tr>
<td>✓ Cough</td>
</tr>
<tr>
<td>✓ Ear Problems</td>
</tr>
<tr>
<td>✓ Fever</td>
</tr>
<tr>
<td>✓ Flu</td>
</tr>
<tr>
<td>✓ Headache</td>
</tr>
<tr>
<td>✓ Insect Bites</td>
</tr>
<tr>
<td>✓ Infections</td>
</tr>
<tr>
<td>✓ Nausea</td>
</tr>
<tr>
<td>✓ Vomiting</td>
</tr>
<tr>
<td>✓ Prescription refills</td>
</tr>
<tr>
<td>✓ Rashes</td>
</tr>
<tr>
<td>✓ Respiratory Problems</td>
</tr>
<tr>
<td>✓ Sinus Conditions</td>
</tr>
<tr>
<td>✓ Sore Throat</td>
</tr>
<tr>
<td>✓ Thyroid Conditions</td>
</tr>
<tr>
<td>✓ Urinary Tract Infection</td>
</tr>
<tr>
<td>✓ and more..</td>
</tr>
</tbody>
</table>
WellVia Teletherapy

**43.8M** Adults experience mental illness in a given year
Depression is the **#1** leading cause of disability worldwide
**60%** Adults with mental illness didn’t receive services in a year

<table>
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<tr>
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<tbody>
<tr>
<td>✓ Abuse</td>
</tr>
<tr>
<td>✓ Addiction</td>
</tr>
<tr>
<td>✓ ADHD/ADD</td>
</tr>
<tr>
<td>✓ Anger Management</td>
</tr>
<tr>
<td>✓ Anxiety &amp; Stress</td>
</tr>
<tr>
<td>✓ Bipolar Disorder</td>
</tr>
<tr>
<td>✓ Depression &amp; Mood</td>
</tr>
<tr>
<td>✓ Divorce</td>
</tr>
<tr>
<td>✓ Domestic Violence</td>
</tr>
<tr>
<td>✓ Eating Disorders</td>
</tr>
<tr>
<td>✓ Grief &amp; Loss</td>
</tr>
<tr>
<td>✓ Medication Management</td>
</tr>
<tr>
<td>✓ OCD</td>
</tr>
<tr>
<td>✓ Parenting Issues</td>
</tr>
<tr>
<td>✓ Relationships</td>
</tr>
<tr>
<td>✓ Sexuality</td>
</tr>
<tr>
<td>✓ Trauma &amp; PTSD</td>
</tr>
<tr>
<td>✓ Life Adjustments</td>
</tr>
<tr>
<td>✓ And more…</td>
</tr>
</tbody>
</table>
Built WellVia to be Modular and Scalable

In-house Call Center
- Bilingual
- Multiple Locations
- 100% Medical Trained
- 250k Queue Size
- 24/7 - 365

Proprietary Technology
- Company Owned
- Modern Design Standards
- iOS, Android, and Web
- Real-Time Reporting
- 99.99% Availability Rate

Provider Network
- 8000+ Physicians
- 20,000+ BH Provider
- Board Certified/State Licensed
- In-House Recruiting
- Utilize NCQA Standards
- 100% Quality Assurance
WellVia’s Scorecard

3.5M+ Total Lives
98% On Demand
36.9%* Utilization
12000+ Clients
10 min Avg. Wait
74% Consults

Consult Type

20% Consult Fee
80% $0 Consult Fee

96% Member satisfaction
86 Net Promoter Score

*WellVia reporting 2018 group benefits
Available In All 50 States

Unique Requirements Exist

Limited

Idaho
Video Consults Only

Arkansas
1st Visit Video
2nd + Telephonic or Video

Short-Term Limits

California & Georgia
Video and phone consults permitted, but short-term prescription limits apply
Why Students Want WellVia:
Millennials and Post-Millennials love Technology

- 74% prefer a telemedicine visit to an in-person appointment.
- 71% want to be able to book their appointment through a mobile app.
- 75% that have used telehealth rated it as superior to a traditional on-site office visit.
### Why Students Need WellVia: Telemedicine

| **Travel**                      | 40% Of people delayed seeing a doctor because it takes too long  
|                                | 2.5+ Hours the average total travel time to see a doctor |
| **Cost**                       | $1,233 Average cost for ER visit (2008)  
|                                | $150+ Average cost for Urgent Care visit |
| **Access**                     | 51% of Adults struggled to get health care at nights or weekends without visiting the ER  
|                                | 29.3 Days to see a Family Medicine doctor |
| **Secure**                     | HIPAA Compliant  
|                                | No medical malpractice lawsuits in Telemedicine |

WellVia: 10min  
$0 - $35 Consult  
24/7 365
Why Students Need WellVia:

**Teletherapy**

| Depression             | 75% of students who suffer from depression do not seek help  
44% of college students report depression |
|------------------------|---------------------------------------------------------------------------------------------------------------|
| Anxiety                | 80% of students feel stress daily  
50% struggle with anxiety as a result struggle in school |
| Eating Disorder        | 95% of eating disorders are ages 12-25  
25% of college women binge and purge to manage weight |
| Suicide                | #2 Leading cause of death among college students |
A Simple Student Experience

1. **Simple Registration**
   Member Confirms Account

2. **Request a Consult**
   Mobile App, Web or Phone

3. **Talk to a Doctor**
   Diagnose & Treat
1. 1-855-WellVia
2. Speak with Member Service Coordinator
   a. Confirm Student Access
   b. Triage Student
   c. Update Information
3. Doctor Calls Student
Mobile App

1. Download App
   a. Apple & Android
2. *Complete Registration
   a. Update Medical Info
3. Request Visit
   a. Doctor calls Student

*1x step. After registered you only confirm
1. WellViaSolutions.com
   a. Login
2. *Complete Registration
   a. Update Medical Info
3. Request Visit
   a. Doctor calls Student

*1x step. After registered you only confirm
Student Experience

Mobile App

Phone

Computer

Speak To Call Center

Speak To Provider

Pharmacy

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WellVia Rx discount service is available for member’s prescriptions. WellVia Rx discount service is not available in LA.

WellVia doctors do not prescribe DEA (schedule I-IV) controlled substances, non-therapeutic, and/or certain other drugs which may be harmful or require follow up lab or face-to-face consultations. Also, non-therapeutic drugs such as Viagra and Cialis are not prescribed by WellVia doctors. Short term prescriptions only.

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Student Communication

➢ Digital Campaigns - Co-Branded
  o Flu / cold season
  o Summer allergies
  o Back to school
  o Access 24/7
  o Cost savings – ER avoidance
  o Peace of mind
  o Traveling
  o Healthcare your way
  o And more

➢ Interactive Text Campaigns
  o ‘click to call a doctor’
  o ‘reminder to complete medical history while you are feeling well’
  o ‘access to U.S. board certified doctors’
  o And more

➢ Available in English and Spanish
Real-Time Reporting for Schools

Specific to Each School

- Utilization
- Demographics
- Top RX
- Top Diagnosis
- ROI Savings
- Avg. Physician response time
- Avg. call time
- And more...

"The ability to view our utilization in real time has allowed us to customize WellVia and communicate with our employee’s reaching 19% utilization within our first 10 months!" - Cindy, SVP
Next Steps:

1. Choose Plan Design  
2. Agreement  
3. Implementation  
4. Go Live  
5. Invoicing
Thank you
Next Steps

We look forward to the opportunity to serve you and your members.

Jon O’Toole
Vice President - Sales
571-212-1178
Jon.OToole@WellViaSolutions.com

Questions       Integration Review       Agreement

Disclaimer: WellVia services are for non-emergency conditions only. WellVia does not replace the primary care doctor, services are not considered insurance or a Qualified Health Plan under the member Protection and Affordable Care Act. WellVia doctors do not prescribe DEA (schedule I-IV) controlled substances, non-therapeutic, and/or certain other drugs which may be harmful or require follow up lab or face-to-face consultations. Also, non-therapeutic drugs such as Viagra and Cialis are not prescribed by WellVia doctors. WellVia does not guarantee that a prescription will be written and operates within state regulations. For updated full disclosures, please visit www.wellviasolutions.com. This presentation must be used in whole not in part.