### PSYC 52  Peer Counseling
**Units:** 2.0  **Hours:** 2.0 Lecture  
**Transferable:** CSU
An overview of the principles, skills, and methods used in peer counseling. Course emphasizes using communication skills, goal setting, intervention techniques and evaluation for peer counselors and others. ADVISORY: Eligible for English 250 and English 260.

### PSYC 98  Special Topics
**Units:** .5 TO 3.0  **Hours:** .5 TO 3.0 Lecture  
**Transferable:** CSU
Special topics courses examine current problems or issues of interest to students within a specific discipline area. For topic content information, consult with the appropriate department chairperson. For transfer status, check with a counselor. This course may have the option of a letter grade or pass/no pass.

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### REAL ESTATE

#### RE 160  Real Estate Principles
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
The fundamental course covering an introduction to the field of real estate. Provides understanding, background and terminology necessary for advanced specialized courses. Will meet requirements for the Real Estate Sales License. This course has the option of a letter grade or pass/no pass. ADVISORY: Eligible for English 250, English 260 and Mathematics 205.

#### RE 162  Real Estate Practice
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
Introduction to the practice of real estate in California; emphasis on the practical application of listings, selling, advertising, financing, escrow, taxation, and valuation of real estate. This course meets a requirement for the California Broker’s License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. ADVISORY: Real Estate 160

#### RE 163  Real Estate Finance
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
This course covers an analysis of real estate financing transactions in residential, apartment, commercial, and special purpose properties. Various methods of financing properties are emphasized in the course. This course meets a requirement for the California Broker’s License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. ADVISORY: Real Estate 160

#### RE 164  Real Estate Appraisal
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
An introductory course covering the purpose of appraisals, the appraisal process, and the different approaches, methods and techniques used to estimate the value of various types of property, with a special emphasis on single-family residential properties. This course meets a requirement for the California Broker’s License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. ADVISORY: Real Estate 160

#### RE 165  Legal Aspects of Real Estate
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
A study of California real estate law, including rights incident to property ownership and management, agency contracts, transfer of interest, liens and their foreclosure, encumbrances, and recent legislation relating to the foregoing. This course meets a requirement for the California Broker’s License. This course has the option of a letter grade or pass/no pass. ADVISORY: Real Estate 160

#### RE 166  Property Management
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
A study of techniques and practices in the management of income property from acquisition to disposal. The course will cover neighborhood analysis, rent schedules, rental finance, collections, eviction, maintenance and rehabilitation, tax considerations, depreciation and the pitfalls in the purchase of income property. This course may be used for the California Broker’s License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. ADVISORY: Real Estate 160

#### RE 167  Real Estate Economics
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
An introduction to the causes and effects of value fluctuations in real estate, the nature of land economics and development of residential, commercial, industrial, recreational and special purpose properties. The student will study the principles of capitalism, community growth patterns, taxes, and other related economic concepts. This course may be used for the California Broker’s License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit.

#### RE 168  Real Estate Escrow
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU
This is an introductory course to escrow procedures and title insurance. The course will cover the general facets of escrow, title examination, preliminary report preparation and the factors upon which title insurance is based. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit. ADVISORY: Real Estate 160

#### RE 190  Occupational Work Experience/Real Estate
**Units:** 1.0 TO 4.0  **Hours:** 5.0 TO 20.0 Laboratory  
**Transferable:** CSU
Occupational work experience for students who have a job related to their major. A training plan is developed cooperatively between the employer, college and student. (P/NP grading) 75 hours per semester paid work = 1 unit. 60 hours non-paid (volunteer) work per semester = 1 unit. May be taken for a maximum total of 16 units. Minimum 2.00 GPA. REQUIRED: Declared vocational major.

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### SOCIOLOGY

#### SOC 1A  Introduction to Sociology
**Units:** 3.0  **Hours:** 3.0 Lecture  
**Transferable:** CSU, UC; CSU-GE:D0, IGETC:4J; GAV-GE:D2; CAN:SOC2
Analysis of the structure and dynamics of human society focusing on the development of culture, the socialization process, group behavior, social inequality, deviance, sexism, racism, and ageism, major social institutions, and human ecology. Emphasizes contemporary American society. ADVISORY: Eligible for English 250 and English 260. C-ID: SOCI 110
SOC 1B  Introduction to Sociology: Social Problems
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU; UC; CSU-GE:D0, D4, IGETC:4J; GAV-GE:D2, F
This course provides an overview of how sociologists understand, identify, and address social problems. Students will be introduced to and critically evaluate various theories to explain and analyze social problems, their presence in our lives, and the extent to which they can be defined as social problems. In addition to identifying contemporary social problems, students will explore the root causes of these social problems and search for potential solutions. Some issues that may be examined are: economic globalization, immigration, poverty, inequalities in educational and employment opportunities, race and gender inequality, and the decline in social connections. ADVISORY: Sociology 1A. C-ID: SOCI 115

SOC 3  Sociology of Race, Ethnicity and Cultural Identity
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU; UC; CSU-GE:D0, D3, IGETC:4J; GAV-GE:D2, F
This course is designed to introduce students to the basic sociological concepts and theories of race, ethnicity and cultural identity in U.S. society. Students will examine race, ethnicity and cultural identity as social constructs that permeate social structures and institutions, and how they change over time and space. Over the semester students will critically analyze the ways in which race, ethnicity, class, and gender/sexuality continually shape people's lives and experiences. While the class focuses on U.S. societies, students will also critically compare and contrast race and ethnicity in other societies. ADVISORY: Eligible for English 250 and English 260.

SOC 4  Sociology of Women and Men
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU; UC; CSU-GE:D0, D4, IGETC:4J; GAV-GE:D2
This course is designed to introduce students to gender as a basic organizing principle of social life. Students will examine how gender is socially constructed and how these constructions affect self identity, interpersonal interactions, and inequality in society. Students will critically analyze the interactions of gender with race, class, and sexuality. ADVISORY: Eligible for English 250 and English 260.

SOC 10  Mass Media and Society
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU; UC; CSU-GE:C2, D0, IGETC:4J; GAV-GE:C2, D2
This course helps us understand the 20th century revolution in mass media by focusing on the history, economics and social impact of the newspaper, book publishing, magazine, film, television, public relations, advertising and music industries. We will study audience, propaganda and mass communication theory; we will discuss new technology, ethnic media in the U.S., ethical issues and attempts to regulate or control the media. Honors students will complete more in-depth analysis of media issues, and will finish a media-related research project. This course is also listed as JOUR 10. This course has the option of a letter grade or pass/no pass. ADVISORY: English 250, English 260

SOC 21  Marriage and the Family
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU; CSU-GE:E2; GAV-GE:E2
Survey of information for preparation for marriage, including dating, courtship, engagement, mate selection, gender roles and rules, adjustment and parenthood. The course will also cover the study of families and how they function. Special attention will be given to how our changing culture and work demands bring about added stress and change to the family, causing increased dysfunction and crisis. ADVISORY: Eligible for English 250 and English 260.

SPANISH

SPAN 1A  Elementary Spanish
Units: 5.0  Hours: 5.0 Lecture
Transferable: CSU; UC; CSU-GE:C2; GAV-GE:C2, F; CAN:SPAN2, SPAN SEQ A
Beginning course with emphasis on understanding and speaking Spanish; introduction to reading and writing Spanish. This course will also introduce students to Hispanic culture and institutions. This course has the option of a letter grade or pass/no pass.

SPAN 1B  Elementary Spanish
Units: 5.0  Hours: 5.0 Lecture
Transferable: CSU, UC; CSU-GE:C2, IGETC:6A; GAV-GE:C2, F; CAN:SPAN4, SPAN SEQ A
Continuation of Spanish 1A. Further development of the four skills of understanding, speaking, reading and writing Spanish. This course will continue to emphasize the study of Hispanic culture and institutions. This course has the option of a letter grade or pass/no pass. ADVISORY: Spanish 1A or equivalent.

SPAN 2A  Intermediate Spanish
Units: 5.0  Hours: 5.0 Lecture
Transferable: CSU, UC; CSU-GE:C2, IGETC:3B, 6A; GAV-GE:C2, F; CAN:SPAN8, SPAN SEQ B
Review of basic structures through conversation and selected works of literature. Further expansion of patterns, vocabulary and idioms. Creative expression through discussion and composition. This course has the option of a letter grade or pass/no pass. ADVISORY: Spanish 1B or equivalent.

SPAN 2B  Intermediate Spanish
Units: 5.0  Hours: 5.0 Lecture
Transferable: CSU, UC; CSU-GE:C2, IGETC:3B, 6A; GAV-GE:C2, F; CAN:SPAN10, SPAN SEQ B
Review of basic structures and grammar with greater emphasis on vocabulary and idioms. Introduction to literature as it reflects the characteristics of Hispanic societies. Greater emphasis on composition as a medium of expression. This course has the option of a letter grade or pass/no pass. ADVISORY: Spanish 2A or equivalent.

SPAN 8A  Conversational Spanish
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU, GAV-GE:C2
This course is a beginning Spanish course, focusing on the Spanish sound system, basic grammar and vocabulary, and cultural elements. Although emphasis is on listening and speaking, basic reading and writing skills will be developed. This course has the option of a letter grade or pass/no pass.

SPAN 8B  Conversational Spanish
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU, GAV-GE:C2
This course requires knowledge of Spanish pronunciation, basic vocabulary, and present tense grammar. More advanced grammar and vocabulary, and cultural elements will be taught in the development of listening, speaking, basic reading and writing skills. This course has the option of a letter grade or pass/no pass. ADVISORY: Spanish 8A or equivalent.

SPAN 8C  Conversational Spanish
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU, GAV-GE:C2
This course requires considerable knowledge of Spanish pronunciation, vocabulary, grammar and syntax. More advanced grammar and vocabulary will be taught in the development of listening, speaking, reading and writing skills. ADVISORY: Spanish 8B or equivalent.

SPAN 8D  Conversational Spanish
Units: 3.0  Hours: 3.0 Lecture
Transferable: CSU, GAV-GE:C2
This course requires fluency in spoken and written Spanish. Advanced grammar and vocabulary will be presented while the course concentrates on polishing the student’s oral and written skills and develops a sense of style. ADVISORY: Spanish 8C or equivalent.

SPAN 12A  Spanish for Spanish Speakers
Units: 5.0  Hours: 5.0 Lecture
Transferable: CSU, UC; CSU-GE:C2, IGETC:6A; GAV-GE:C2, F
Through comparative analysis of selected literary works, the course develops an awareness of cultural and literary contributions from Mexico and other Spanish speaking societies. The course is taught in Spanish with emphasis on composition as a medium of expression. ADVISORY: Basic Spanish reading and writing skills.