POLITICAL SCIENCE

POLS 1  Introduction to American Government
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; UC; CSU-GE: D8; IGETC: 4H; GAV-GE: D1, D2; CAN: GOVT 2
Explores the development of American political institutions and their utilization in dealing with issues arising at the international, national and state levels. Emphasis is placed on those problems which have defined our federal system of government. California government and appropriate state institutions will be included as a vital part of our federal system of government.

POLS 3  Introduction to Comparative Politics
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; UC; CSU-GE: D8; IGETC: 4H; GAV-GE: D2, F
Comparative survey of political institutions and processes around the globe. Selected nations may include, but are not restricted to: the United Kingdom, France, Germany, Japan, Russia, India, Nigeria, and Mexico.

POLS 4  Introduction to International Relations
Units: 3 Hours: 3 Lecture
Transferable: CSU; UC; CSU-GE: D8; IGETC: 4H; GAV-GE: D2, F
This course provides an introduction to key contemporary international problems and the means to analyze them. Major parts of the course cover such topics as war and peace, foreign policymaking, the international economy, and future trends in world politics.

POLS 6  Introduction to Conflict Resolution
Units: 3 Hours: 3 Lecture
Advisory: English 250 and English 260.
Transferable: CSU; UC; CSU-GE: D7; GAV-GE: D2
Introduction to Conflict Resolution introduces students to conflict resolution and mediation. Integrating theory and practice, students will assess core concepts about the causes and resolution of conflict, and will practice communication skills for conflict resolution. Students will examine how ethnicity, gender, and class affect power in conflict situations. They will be able to formulate appropriate conflict resolution strategies, and will develop and practice various basic co-mediation skills. This course has the option of a letter grade or pass/no pass. This course is also listed as AJ 6 and PSYC 6 and CMUN 6.

POLS 8  Field Work in Politics
Units: 1-6 Hours: 18 Laboratory
Advisory: Consent of instructor. This is essential due to the necessity of screening intern applicants; completion of Political Science 1 or Political Science 3.
Transferable: CSU
An intern program in practical politics and government administration offering students an opportunity to learn by doing. Interns are placed in the offices of public officials, government agencies, or political campaigns on the local, state and national levels. This is a pass/no pass course.

POLS 12  Introduction to Political Thought
Units: 3 Hours: 3 Lecture
Transferable: CSU; UC; CSU-GE: D8; IGETC: 4H; GAV-GE: D2
This course provides students with an introduction to and grounding in classical and modern political thought. Students will be introduced to theorists such as Plato, Aristotle, Machiavelli, and Marx. Students will also examine such timeless questions as: “What is justice?” “What is the good life?” and “What is power?” among others. This course is also listed as PHIL 12. Previously POLS 2.

POLS 27  Contemporary Leadership
Units: 2-4 Hours: 3 Lecture, 3 Laboratory
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; GAV-GE: E2
A cross-disciplinary approach to the theory and practice of leadership. Includes effective communication styles including issues related to gender and culture. Class includes topics on ethics, power, and how to run effective meetings including the use of parliamentary procedure. Skills directly applicable to work, personal and college environments. May be repeated for a maximum of 10 units. Also listed as PSYC 27.

PSYCHOLOGY

PSYC 1A  Introduction to Psychology
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; UC; CSU-GE: D9; IGETC: 4I; GAV-GE: D2; CAN: PSY 2
This course is the study of the child from prenatal life through the preschool years. The course integrates the basic concepts of physical, cognitive and psychosocial development at each major stage of life during this period. This course is also listed as CD 1. This course has the option of a letter grade or pass/no pass.

PSYC 1B  Introduction to Psychology
Units: 3 Hours: 3 Lecture
Advisory: Psychology 1A
Transferable: CSU; UC; CSU-GE: D9; IGETC: 4I; GAV-GE: D2
Continuation of Psychology 1A. This course stresses the biological basis of behavior including: neuroanatomy, the senses, perception, learning, memory, emotion, personality, frustration, and psychotherapy.

PSYC 2  Early Child Development
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; UC; CSU-GE: D9; IGETC: 4I; GAV-GE: D2
A systematic study of the child from prenatal life through the preschool years. The course integrates the basic concepts of physical, cognitive and psychosocial development at each major stage of life during this period. This course is also listed as CD 2. This course has the option of a letter grade or pass/no pass.

PSYC 3  Child Growth and Development During the School Years
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260; Psychology 2.
Transferable: CSU; UC; CSU-GE: D9; IGETC: 4I; GAV-GE: D2
Continuation of the study of child development with emphasis on children from six years of age through adolescence. Includes developmental theories and topics relevant to these ages. This course is also listed as CD 3. This course has the option of a letter grade or pass/no pass.
This course introduces the student to theory, skills and psychological dynamics of communication. The delivery options for this course include online and self-paced formats. This course is also listed as GUID 1.

**PSYC 6  Introduction to Conflict Resolution**
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; CSU-GE: D7; GAV-GE: D2
Introduction to Conflict Resolution introduces students to conflict resolution and mediation. Integrating theory and practice, students will assess core concepts about the causes and resolution of conflict, and will practice communication skills for conflict resolution. Students will examine how ethnicity, gender, and class affect power in conflict situations. They will be able to formulate appropriate conflict resolution strategies, and will develop and practice various basic co-mediation skills. This course has the option of a letter grade or pass/no pass. This course is also listed as AJ 6 and POLS 6 and CMUN 6.

**PSYC 7  Cultural Context of Childhood**
Units: 3 Hours: 3 Lecture
Advisory: English 250 and English 260.
Transferable: CSU; CSU-GE: D7; GAV-GE: D2, F
This course examines cultural influences on child-rearing practices, family values, and human development. Perspectives from the social sciences will be used to explore what is common to all Homo sapiens and what is specific to the culture of the U.S. Students will explore their personal assumptions and attitudes towards diversity, and practice implementing non-stereotypical, developmentally appropriate, anti-bias activities, interactions, and environments in order to respond to and intervene against prejudice among children. This course is also listed as CD 7 and ANTH 9.

**PSYC 27  Contemporary Leadership**
Units: 2-4 Hours: 3 Lecture, 3 Laboratory
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; GAV-GE: E2
A cross-disciplinary approach to the theory and practice of leadership. Includes effective communication styles including issues related to gender and culture. Class includes topics on ethics, power, and how to run effective meetings including the use of parliamentary procedure. Skills directly applicable to work, personal and college environments. May be repeated for a maximum of 10 units. Also listed as POLS 27.

**PSYC 29  Psychological Aspects of Disabilities**
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260; Psychology 41.
Transferable: CSU
Overview of the various disabilities from both the physical/medical and psychological adjustment aspects. Patterns of psychological coping with a traumatic illness or injury are explored from both the victim and the significant others adjustment demands.

**PSYC 30  Psychology of Interpersonal Communication**
Units: 2 Hours: 2 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU
This course introduces the student to theory, skills and psychological dynamics of communication used in interpersonal relationships. Course content covers a study of verbal and nonverbal communication, listening skills and barriers, conflict resolution, message clarification and the recognition of destructive communication patterns.

**PSYC 41  Psychology of Adjustment**
Units: 2 Hours: 2 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU; CSU-GE: E2; GAV-GE: E2
Analysis of personal interactions, process of personal adjustment, frustration and defense mechanisms, assertive behavior, values clarification and the goals of individual behavior.

**PSYC 52  Peer Counseling**
Units: 2 Hours: 2 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU
An overview of the principles, skills, and methods used in peer counseling. Course emphasizes using communication skills, goal setting, intervention techniques and evaluation for peer counselors and others.

**PSYC 103  Human Relations in Business I**
Units: 3 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU
An introduction to the field of industrial psychology through the study of six modules (nine hours each): Human Behavior at Work, Group Behavior and Leadership, Personal Effectiveness, Personal Development, Business Communications, and Conflict Resolution at Work. This course is also listed as MGMT 103.

**PSYC 103A  Human Relations in Business II**
Units: 5 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU
This is the second module: Group Behavior and Leadership. Modules need not be taken in sequence. This course is also listed as MGMT 103A.

**PSYC 103B  Human Relations in Business III**
Units: 5 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU
This is the third module: Personal Effectiveness. Modules need not be taken in sequence. This course is also listed as MGMT 103B.

**PSYC 103C  Human Relations in Business IV**
Units: 5 Hours: 3 Lecture
Advisory: Eligible for English 250 and English 260.
Transferable: CSU
This is the fourth module: Personal Development. Modules need not be taken in sequence. This course is also listed as MGMT 103C.
PSYC 103E  Human Relations in Business V  
Units: 5  Hours: 3 Lecture  
Advisory: Eligible for English 250 and English 260.  
Transferable: CSU  
An introduction to the field of industrial psychology through the study of six modules (nine hours each). This is the fifth module: Business Communications. Modules need not be taken in sequence. This course is also listed as PSYC 103E.

PSYC 103F  Human Relations in Business VI  
Units: 5  Hours: 3 Lecture  
Advisory: Eligible for English 250 and English 260.  
Transferable: CSU  
An introduction to the field of industrial psychology through the study of six modules (nine hours each). This is the sixth module: Conflict Resolution at Work. Modules need not be taken in sequence. This course is also listed as MGMT 103F.

PSYC 199  Assertiveness Techniques  
Units: 1  Hours: 1 Lecture  
Transferable: No  
Learning to be assertive is a goal that requires education and practice. This course will focus on learning assertive behaviors and applying them to personal, work, and social situations. This is a pass/no pass course.

Public Speaking: see Communications

REAL ESTATE

RE 160  Real Estate Principles  
Units: 3  Hours: 3 Lecture  
Advisory: Eligible for English 250, English 260 and Mathematics 205.  
Transferable: CSU  
The fundamental course covering an introduction to the field of real estate. Provides understanding, background and terminology necessary for advanced specialized courses. Will meet requirements for the Real Estate Sales License.

RE 162  Real Estate Practice  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
Introduction to the practice of real estate in California; emphasis on the practical application of listings, selling, advertising, financing, escrow, taxation, and valuation of real estate. This course meets a requirement for the California Broker’s License.

RE 163  Real Estate Finance  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
This course covers an analysis of real estate financing transactions in residential, apartment, commercial, and special purpose properties. Various methods of financing properties are emphasized in the course. This course meets a requirement for the California Broker’s License.

RE 164  Real Estate Appraisal  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
An introductory course covering the purpose of appraisals, the appraisal process, and the different approaches, methods and techniques used to estimate the value of various types of property, with a special emphasis on single-family residential properties. This course meets a requirement for the California Broker’s License.

RE 165  Legal Aspects of Real Estate  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
A study of California real estate law, including rights incident to property ownership and management, agency contracts, transfer of interest, liens and their foreclosure, encumbrances, and recent legislation relating to the foregoing. This course meets a requirement for the California Broker’s License.

RE 166  Property Management  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
A study of techniques and practices in the management of income property from acquisition to disposal. The course will cover neighborhood analysis, rent schedules, rental finance, collections, eviction, maintenance and rehabilitation, tax considerations, depreciation and the pitfalls in the purchase of income property. This course may be used for the California Broker’s License.

RE 167  Real Estate Economics  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
An introduction to the causes and effects of value fluctuations in real estate, the nature of land economics and development of residential, commercial, industrial, recreational and special purpose properties. The student will study the principles of capitalism, community growth patterns, taxes, and other related economic concepts. This course may be used for the California Broker’s License. This course has the option of a letter grade or pass/no pass. May be repeated three times for credit.

RE 168  Real Estate Escrows  
Units: 3  Hours: 3 Lecture  
Advisory: Real Estate 160  
Transferable: CSU  
This is an introductory course to escrow procedures and title insurance. The course will cover the general facets of escrow, title examination, preliminary report preparation and the factors upon which title insurance is based.

RE 190  Occupational Work Experience/Real Estate  
Units: 1-4  Hours: 20 Laboratory  
Required: Declared vocational major. Concurrent enrollment in seven or more units (including CWE units, except for summer school. For summer school, enrollment in one other class is required).
Minimum 2.00 G.P.A.  
Transferable: CSU  
College credit for learning experience obtained on the job in accordance with a training plan developed cooperatively between the employer, college and student. 75 hours per semester per unit or 60 hours per semester for unpaid experience. This is a pass/no pass course. May be taken for a maximum of 16 work experience units.

Skin Care: see COS 220, 221